

# It's Time: Faster Payments are here

### **Theresa Clements**

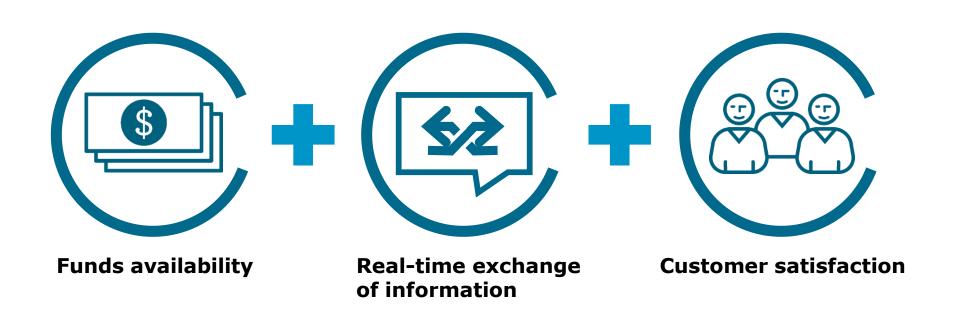
SVP, Emerging Payments Product Management

September 26, 2018

Together we'll go far

## What are faster payments?

A category of payments where speed is central



## Why faster payments are taking off quickly

A category of payments where speed is central

Adoption of mobile technology

**5 billion** unique mobile subscribers

Instant gratification

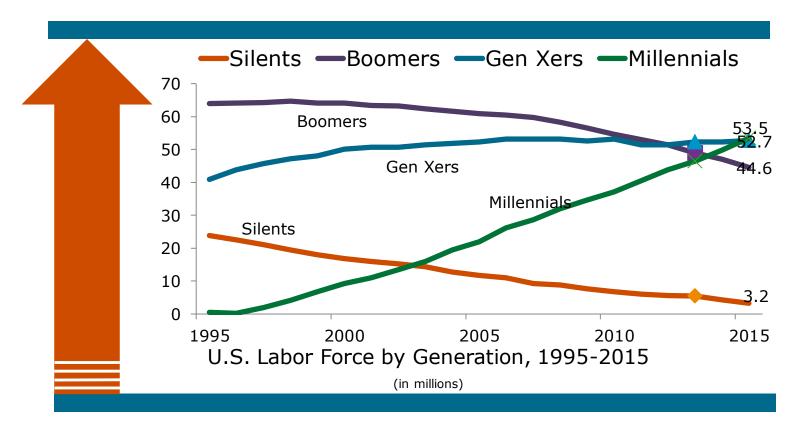
**7.5 billion** objects connected to the Internet of Things



2/3
of global connections
will be 4G and 5G
by 2025

### Why the public sector should care

Emerging no more...Millennials are your future tax base and workforce



Note: Annual averages plotted 1995-2014. For 2015 the first quarter average of 2015 is shown. Due to data limitations, Silent Generation is overestimated from 2008-2015.

Source: Pew Research Center



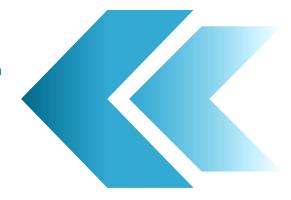


## **Paying faster**

Control over payment timing Business continuity Flexibility

## **Being paid faster**

Customer options to pay sooner Quicker receipt of cash Supporting data received



## Ask yourself these questions:



Who are you paying?

What information do you have about the payee?





How quickly do you need to pay?

What kind of payment do you need to make?





## What is Zelle®?

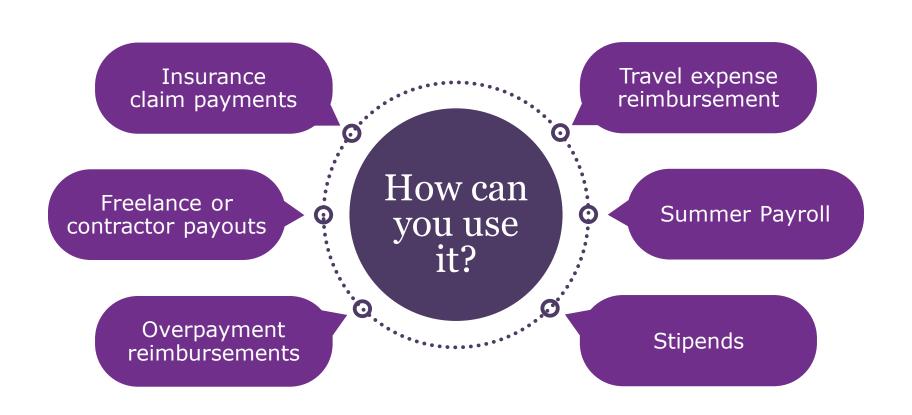
Easier consumer payments

Digital payments network

One-time registration

Fast, easy, and safe way to send money









Easy consumer payments

No account data to collect or store

Expedites payments

Low-cost payment alternative

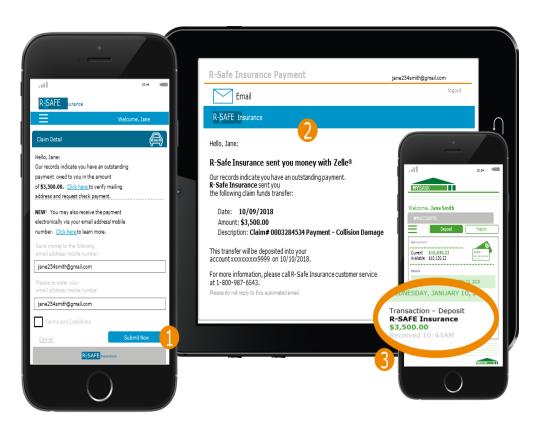
# Zelle payments

## tomorrow

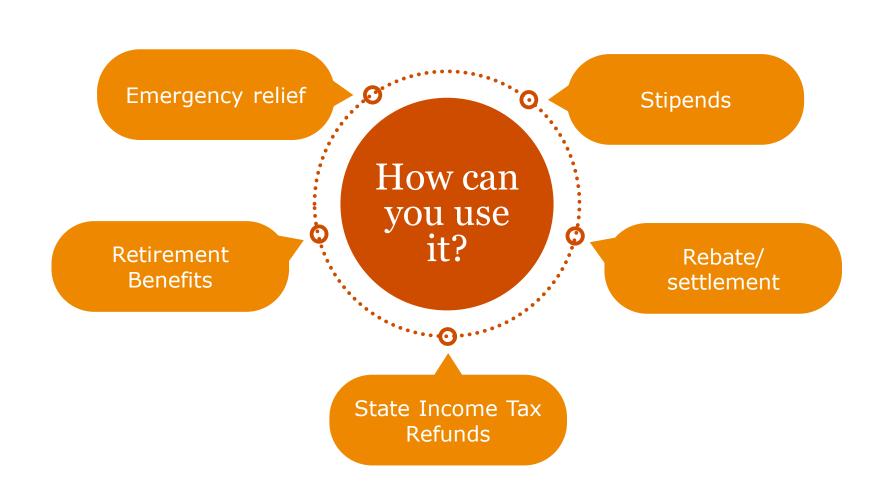


## B2P with Zelle ®: Pay consumers easily and securely

Paying consumer's email or mobile# from the mobile app







Why choose to integrate it into your business strategy?

Real time, anytime
Flexible and scalable
Efficient
Saves money

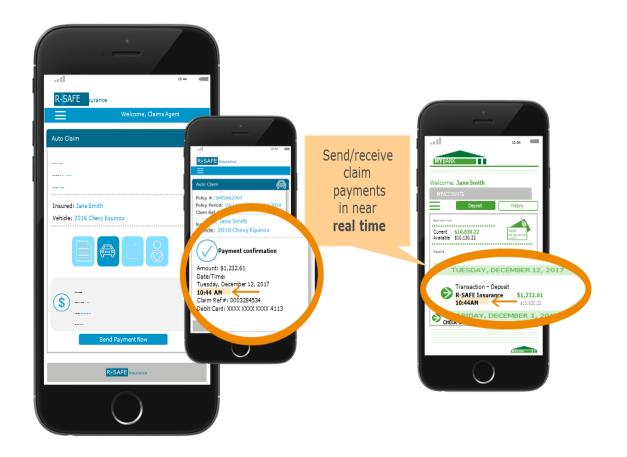


## Push to Card





## Push to Card: Pay consumers real time – any time



What is the Real-Time Payments service?

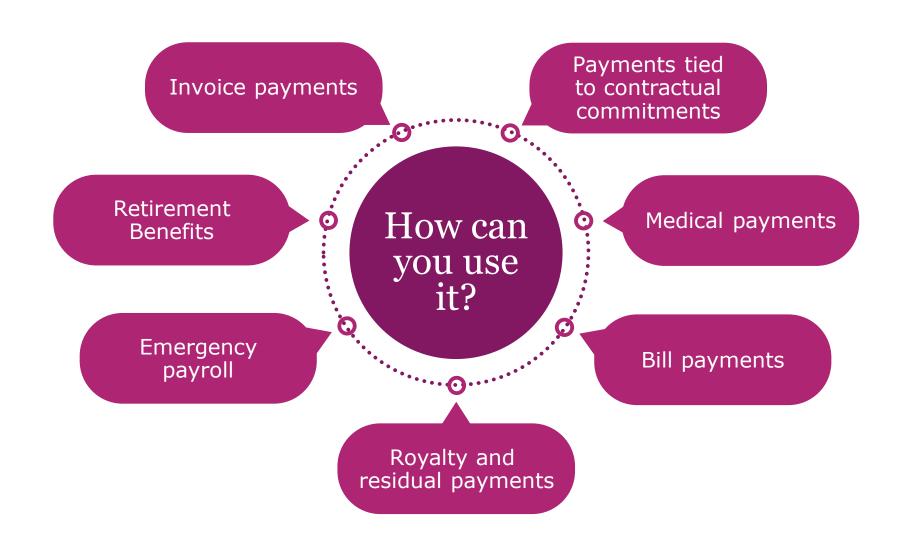
Payments received within seconds

Continuous processing and real-time settlement 24/7/365

Immediate notification of successful transfers

AR/AP details in linked remittance messages







# Real-Time Payments

tomorrow



	Who	How fast	Payee information
Real-Time Payments	B2C C2B B2B P2P	Real time	Bank RTN and account number
Push to Card	B2C	Near real time	Debit card number
Zelle	B2C P2P	In minutes for registered payees	U.S. mobile phone number or email address
Same Day ACH	B2C B2B	By 5:00 p.m. RDFI local time	Bank RTN and account number



### Questions



TreasurySolutions@wellsfargo.com



### For more information

www.WellsFargo.com/TreasuryInsights



Treasury Insights

Emerging Commerce

Fraud & Security

Regulation & Risk Payments & Liquidity

0000 a

### IoT Big Data AI **APIs Biometrics**

#### The new essentials of business technology

Five tech trends impacting business that treasury professionals need to understand.

View Infographic



#### The future of buying and selling

Four evolutions in commerce and considerations

Learn More >



### Fintech and banks: The new power

Fintech and banks haven't always eyed each other with affection, but things are changing.



### Big data and AI are changing the back

Businesses are looking to AI to make internal processes more efficient.

#### More topics



#### What treasurers need to know about bank APIs

Adopting bank APIs can help businesses optimize treasury operation:



#### Supercharge your receivables

Accept more payment types — with less effort — through a payment

Learn More >



#### The hidden costs of cyber attacks

Do you know the total cost of a potential cyber attack to your company?

### Peer to peer

- · Netflix strengthens relationships with Same Day ACH
- . Global expansion outlook for small and large
- . Sandoval Brothers fights check fraud with account reconciliation efficiency

#### Point of view

- . How will APIs change banking?
- . Battle armor to combat fraud
- . When banks and fintech innovate together consumers win

See More Points of view >